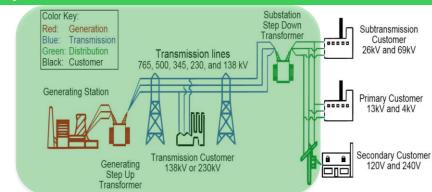


Revenue, Power Quality . . . More than a Meter









Schneider Electric Canada Meter Range

Cost Performance Network Performance Asset Performance





Retrofit

- Simple energy and power measurement
- Sub metering for cost allocation and analysis

Multi-Circuit

- Compact power measurement with revenue-grade accuracy*
- Sub metering for multi-user environments

Basic

- High-end cost management, simple network management
- Sub metering and feeders

Intermediate

- Network management and power quality
- Critical loads

Advanced / Utility

- Advanced Power Quality event detection
- Feeders, mains and critical loads

Life Is On



Global Market Trends in the Utility Metering

INFLUENCING FACTORS

(Market Trends and Dynamics)



MARKET DRIVERS:

- Increasing demand for quality power
- Utilities looking towards enhancing their distribution efficiency
- High economic growth & industrialization
- Refurbishment of old & aging distribution infrastructure

MARKET RESTRAINTS:

- Lack of consumer awareness
- Higher installation cost

MARKET OPPORTUNITIES:

 Increasing government initiatives in the emerging economies

CHALLENGES:

- Lack of skilled labor
- Increasing competition with low-quality and cheap products from the gray market

INDUSTRY TRENDS:

Threat of new entry is low due to

- High entry barriers
- High product cost

- CONTRACTS & AGREEMENTS:
 28% deals in the past 3 years by top players
- NEW PRODUCT DEVELOPMENTS: Around 5 new product developments in the past 3 years

REGION-WISE ANALYSIS





Grid Metering

Power Quality and Revenue Metering (fully customizable)











Compliance and Dependable Power

Ensure that the quality of power delivered to sensitive loads (data centers, continuous process industries, semi-conductor fabs) is adequate and not contributing to nuisance tripping. Regulator requires compliance reporting.

Revenue Billing

Highly accurate meters with support for multiple time of use rates, and loss compensation on board minimizes disputes and maximizing revenue.

Generation

Smart functions in the meter such as transformer Loss compensation and power quality monitoring ensure accurate measurement of generated power put on the grid

Demand management & response

Accurate understanding of the loading on the grid allows more dynamic supply and demand balancing. 24/7 power quality analysis and smart functions such as DDD assists in identifying direction of disturbances minimizing unplanned downtime.

Large Industry

Large industry: MMM, Oil & Gas requiring management of multiple energy sources (generators, renewables, utility); validation of energy costs and redistribution in facilities as well a power quality.





Current Firmware

V421 IESO & MC approved

- 004.021.000 AE-1922 Rev. 3
- Edit missed in Approval AE-1922 Rev. 2 corrected (MAL E465)
 - Legally relevant software version V004.021.000 was included.
 - The identification for version 8650v420 (Rev.2) was corrected.









Firmware Updates

V430 globally release June 2018

- 004.030.000
- Support Cell Modem hardware option S1
 - Verizon 4G LTE
 - Support Cell Modem activation while roaming, programable APN & support time synch over cell
- IEC61000-4-30 Ed 3 class A & S
 - Power Quality Measurement methods
 - Rapid Voltage Changes (RVC)
 - Current Measurements.
- IEC62586-2 Ed 2 (2017)
 - Functional Test & uncertainty







Certificate of Conformity

Number CoC-1901767-01 Project number 1901767 Page 1 of 3

ssued by : NMi Certin B.V. Hugo de Grootplein 1 314 EG Dordrecht The Netherlands

Applicant : Schneider Electric dba Power Measurement Ltd. 2195 Keating Cross Road

Saanichton, BC V8M 2A5

Canada

Submitted : A meter embedding IEC 61000-4-30 class A Power Quality functions

Manufacturer : Schneider Electric
Type : Powerl onic ION865

Characteristics : See page 2 and furthe

In accordance with : IEC 61000-4-30 Ed. 3 (201

"Electromagnetic Compatibility (EMC) – Part 4-30: Testing and measurement techniques – Power quality measurement methods"

IEC 62586-2 Ed. 2 (2017)

"Power quality measurement in power supply systems - Part 2: Functional

tests and uncertainty requirements"

Measurement class : IEC 61000-4-30 class A and

The undersigned declares that the described product is tested according to the above mentioned standard and neet their requirements, based on a non-recurrent examination. The appearation data is presented in type evaluation report number NMI-1901767-01, NMI-1901767-02 and NMI-1901767-03, cranted by NMI Certin BL. 7

NMi Certin B.V 14 June 2018

Oosterman



Firmware Updates

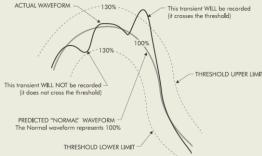
V431 end of October 2018

- 004.031.000 (to be submitted to MC)
- Support Outage Notification Hardware option D
 - (JSON over ethernet for up to 2 mins after an outage)
- Support HTTPS & DNS
- Configure Alert Module to JSON push notification over Ethernet
- Robust communications
 - DNP 3.0 (timeout now configurable from 8 mins)
 - ICMP redirect will no longer allow IPs outside of the programmed range in modem applications
 - Comms memory allocation corrected
- New Transient detection Mode
 - User configurable Absolute thresholds now available (setup register "detection mode")

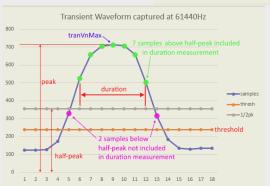








Life Is On





ION7400 Utility Feeder Meter – offer structure

Compact, 3-phase, multifunction energy and power quality compliance meters ideally suited for utility feeder applications

Class 0.2S meter, dual Ethernet, ION technology, extendable IO. Power quality features, panel mount with Integrated display (optical ION74003 (METSEION74003) port, energy pulse LEDs, USB) Shipped Not Sealed Measurement Mesures Canada Canada · Class 0.2S meter, dual Ethernet, ION technology, extendable IO, Power ION74004 (METSEION74004) quality features, panel mount with Integrated display (optical port, energy pulse LEDs, USB) Shipped Sealed PM89RD96 (METSEPM89RD96) Colour remote display – Not MC approved Class 0.2S meter, dual Ethernet, load profile, ION technology, **ION7403 (METSEION7403)** extendable IO, Power quality features, DIN rail mount with no display - Not MC approved • Field installable I/O module with 4 analogue inputs and 2 PM89M0024 (METSEPM89M0024) analogue outputs • Field installable I/O module with 6 self-wetted digital inputs and 2 PM89M2600 (METSEPM89M2600) Form-C relay outputs









New Firmware V1.4.3

Firmware 001.004.003

- IPv6
- DHCP for IPv4 & IPv6
- DNS support
- Cyber Security enhancements
 - Syslog, Event log enhancements, comm port enable/disable, TCP/IP user configurable port numbering Comms user permissions, 50 users
- Waveform viewing in web page
- Remove 10MB logging limit
- DLMS protocol
- Real-time clock temperature compensation
- Time quality flag for GPS input

Hardware (Q1 2018)

Extend standard DC control power (110Vdc)





Global Market Trends in the Utility Metering

FACTORS

Dynamics)



(Market Trends and



MARKET DRIVERS.

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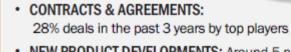
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 NEW PRODUCT DEVELOPMENTS: Around 5 new product developments in the past 3 years

REGION-WISE ANALYSIS





Measurement Canada

10 year MC seal

Jim Passmore looking for ~ 250 samples for testing

Fundamental Metering

- Staying close to MC movement via CEA Metering Task Group
- MC expect to be ready to test Meters by Mid-2019.
- Expect this to launch a completely new NoA for the ION8650



Measurement Canada

An Agency of Industry Canada

Mesures Canada

Un organisme d'Industrie Canada







Life Is On



Thank You



Sandra Pedro Global Utility Metering Offer Mgr sandra.pedro@Schneider-electric.com Cell: 416 671 7938

